



## Development and Evaluation Proposal

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**Prepared for Alex Seimanidis – B2BWave**

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## CYCLR 'DEV AND EV' PROCESS

As an embedded iPaaS integration solution, a successful set-up of Cyclr is important in order for you to be able to get full value from the get-go. As a result we have a defined/staged on-boarding process to get you started. This requires us to collaborate closely with you and set you up with a connector. Once you are up and running the application will be self-serve.

During the 'Dev and Ev' process we treat you as we would treat a subscribing customer. We will ensure that Cyclr will meet your envisaged requirements, create a connector so that your application can communicate with our connector eco-system, train you on the basics of using the Cyclr application and support you in achieving a basket of successful test workflows.

In order to do this we charge a notional flat-fee depending upon the stage of your business and, after handover of your connector, offer a 60 day trial period of the application. If you then go-on to become a Cyclr subscriber there is no further on-boarding fee chargeable.

Throughout the 'Dev and Ev' process you will have full access to our support team via the Helpdesk within the Cyclr application.

After Stage 5 you should be ready to take a decision as to whether you wish to subscribe to the Cyclr platform. Upon activation of your subscription your 'Dev and Ev' set-up will be transitioned into a 'live' account that you can then use commercially.

There is a Stage 6 available during the Dev and Ev phase which is focussed on the 'Presentation / UI' layer. Typically this is achieved as part of the delivery programme post-subscription, however for an additional fee (equivalent to the initial flat-fee) this can optionally be achieved during the Dev and Ev process.

If you require additional connectors above and beyond a connector to your own application then these can be commissioned by separate arrangement.

<b>DEV AND EV FEE (ONE-OFF)</b>
<b>US \$599</b>

<b>Stage</b>	<b>Process</b>	<b>Requirements</b>	
1	Use-Case evaluation session and scoping	30-60 min Zoom session to discuss use case and applications to be integrated	
<b>'Dev and Ev' Fee payable</b>			
2	Connector Creation	You provide us with API docs and account access and we will schedule and create a private B2BWave BETA connector	
3	Trial instance handover and product orientation	30 min Zoom session to handover the connector and 'Dev and Ev' environment and enable you to invite participants	<b>60 day evaluation period</b>
4	Technical training session	3-5 days after Stage 3 handover, 1 hour technical training session with your Cyclr 'Dev and Ev' participants	
5	Workflow/integration review and best practise guidance	7-14 days after Stage 4 technical training, 1 hour best practise review to ensure your workflows are running effectively and efficiently. Further training sessions at our discretion	